**THIRD REGIONAL CONFERENCE**

**“Public Procurement as a Strategic Function Critical to Good Governance”**

Zagreb, Croatia

24-25 May 2016

**Venue:**

Croatian Chamber of Economy -

Rooseveltov trg 2, 10000 Zagreb, Croatia.

**Working language: English**

**Participation: free of charge**

**PROGRAM**

**DAY ONE – 24.05.2016**

**Conference Moderator (CCE-tbc)**

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| 08.30 – 09.00  | **Registration**  |
| 09.00 – 09.40  | **1st session: Opening speeches**1. Luka Burilović, President of CCE
2. Vedrana Jelušić Kašić, Director, RO Zagreb EBRD
3. Tomislav Panenić, Minister, Ministry of Economy of Croatia (tbc)
4. ………………., Ministry of Finance of the Republic of Croatia (tbc)
5. Carlos Piñerúa, World Bank Country Manager for Croatia (tbc)
6. Marko Šantić, Vice President of the Chamber of Economy of the Federation of Bosnia and Herzegovina
7. Representatives of the Chambers in the Region (tbc)
8. Isaac Martin Barbero, General Director, ICEX – Spain Trade and Investment
9. Eric Cossutta, President of Confindustria Balcani (tbc)
 |
| 09:40 – 10.2510.25 – 10.40 | **2nd session:** 1. Jan Jackholt, Director, Procurement Policy Department EBRD
* Procurement and EBRD
* Strategy for Business – How to win contracts
* Business Opportunities in EBRD financed projects

Richard Gargrave, Assistant Director PPD, EBRD* Introduction to EBRD Client E-procurement platform (ECEPP)
 |
| 10.40 – 11.00 | *Coffee break* |
| 11.00 – 11.25 | 1. Snežana Mitrović, World Bank – Gov. Global Practice (GGODR)
* Procurement and the World Bank
* Business Opportunities in WB financed projects
 |
| 11.25 – 12.45  | **3rd session: Capacity Building in Public Procurement**1. International Experience: Prof Gustavo Piga, Director International Master in Public Procurement –„Tor Vergata“ University of Rome (30 min)
2. Experience in Croatia: Tamara Obradović Mazal, Zagreb School of Economics and Management (15 min)
3. Experience in Bosnia and Herzegovina: Professor Duljko Hasic, Director of Institute for Education of FTC B&H (10 min) -tbc
4. Experience in Serbia: Institute for Economy and Law (10 min) - tbc

Discussion (Questions and Answers) (10 min)  |
| 12.45 – 13.45 | *Lunch Break* |
| 13.45 – 14.15 | **4th session: How to assist firms in order to achieve better results on public tenders?**1. Gordana Pehnec Pavlović, Assistant Director of the Industry Sector, CCE
2. Isaac Martin Barbero, ICEX – Institutional vision and experience from Spain

Discussion (Questions and Answers) (15 min) |
| 14.15 – 15.15 | **Experience / Barriers on Public Tenders in the Region and other markets**1. Anamarija Pinculić, Croatian company DIV Ltd.
2. \_\_\_\_\_\_\_\_\_\_, Chamber of Economy of the Federation of Bosnia and Herzegovina - tbc
3. \_\_\_\_\_\_\_\_\_\_, (Italian Company experience) – tbc
4. \_\_\_\_\_\_\_\_\_\_, Spanish Company COMSA
 |
| 15.30 – 16.10 | **5th session: “Compliance in procurement process”**1. Goran Matešić, President, State Commission for Supervision of Public Procurement Procedure in Croatia2. Hana Hukić, Director, Serbian Republic Commission for Protection of Rights in Public Procurement Procedures3. Sejla Omanović, Procurement Review Board of B&H - tbc |
| 16.10 – 16.30 | Q&A and first day conference conclusions |
| 16.30 – 17.30  | **One to one consultations with the EBRD expert** |

**DAY TWO – 25.05.2016**

**Working language: English / Croatian (simultaneous translation)**

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| 08.30 – 09.00 | **Registration** |
| 09.00 – 09.20 09.20 – 09.4009.40 – 10.0510.05 – 10.2010.20 – 10.30 | **1st session: “Electronic procurement – today & tomorrow; Experiences in practise”**, Ivica Pranjić, Croatian company APIS IT Ltd. **2nd session: “Public procurement – centralised vs. decentralised strategies”**, Lela Petrović (Serbian National Health Insurance Fund) & Nataša Jeremić (City of Belgrade Administration)- tbc **3rd session: “Public procurement – SME’s experiences and the economic growth strategy”**, University of Rome - tbc**4th session: “EBRD support to small businesses in the Region”**, Representative of the EBRD – Mirza Resić, tbc**5th session: “Public Procurement – SME’s”**, Maja Filipović, JELIĆ KONZALTING d.o.o. |
| 10.30 – 10.45  | *Coffee break* |
| 10.45 – 11.45 11.45 – 12.30 | **6th session: Practical training in: EBRD Client E-procurement platform (ECEPP)****7th session: Procurement in transport sector – roads and railroads**1. **Roads**
2. \_\_\_\_\_\_\_\_\_\_\_, HRVATSKE CESTE Ltd. – tbc
3. Davor Vuckovic & Mirza Resic, Roads experience in B&H
4. \_\_\_\_\_\_\_\_\_\_\_, Spanish company ACCIONA INGENIERIA
 |
| 12.30 – 13.30 | *Lunch break* |
| 13.30 – 14.00 14.00 – 14.4514.45 – 15.00 | 1. **Railroads**
2. Mara Držić, Croatian company HŽ INFRASTRUKTURA Ltd.
3. Đorđe Prokić, SERBIAN RAILROADS Jsc

**8th session: Public procurement in the energy sector**1. Lea Fadljević, HRVATSKA ELEKTROPRIVREDA Plc.
2. Milan Jugović, Energy Sector Reform in Serbia – tbc
3. Branimir Alujević, Member of the Board, Croatian company DALEKOVOD Plc. - tbc

**9th session: Procurement- water & sanitation, Challenges in the water** **sector,**  1. \_\_\_\_\_\_\_\_, HRVATSKE VODE – tbc |
| 15.00 – 15.15 | Q&A and conclusions of the second day of the conference |
| 15.15 – 16.15  | **One to one consultations with the EBRD expert** |